

BULK TERMINALS RIGA 2021

THE ONLY EVENT AIMED AT THE ENTIRE BULK TERMINALS INDUSTRY

The Annual Conference of the Association of Bulk Terminal Operators (ABTO)

18-22 OCTOBER 2021
ONLINE 12:00-15:00 GMT

Sponsors



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BULK HANDLING & WOOD PROCESSING



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FOCUSING
on the concerns
of operators, **Bulk**
Terminals 2021 ONLINE
will consist of five sessions
from **Monday 18 - Friday**
22 October, each
three hours long

FREE to
ATTEND
Register now

SESSIONS WILL COVER

- Bulk markets
- The impact of covid-19
- Streamlining and increasing the profitability of operations
- Development opportunities
- Driving efficiency through technology, digitalisation and automation
- Keeping abreast of increasing environmental regulation
- Improving safety and security
- Transshipment, rail and transport connectivity

Host Port



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Official magazine of Association of
Bulk Terminal Operators (ABTO)



For more details and to register, visit: bulkterminals.org/events.html

THE CHALLENGES TO BULK TERMINALS IN A CONTINUING COVID ENVIRONMENT

Each year with a full programme focused on the concerns of operators the ABTO Bulk Terminals conference offers sound practical solutions for improving safety, streamlining operations, ensuring environmental protection as well as a market analysis and development opportunities – and crucially how the wider industry serving them can provide solutions.

This year, the effect of covid-19 on terminal operations and measures to minimise its impact will feature. Some of these measures such as digitalisation are already very much on the agenda of operators. Given the importance to Riga – as well as other ports in Latvia and the rest of the Baltic region – of transit cargoes, there will be a focus on rail and transport connectivity.

So despite us running Bulk Terminals 2021 Online it will maintain a Baltic, specifically Latvian flavour.

We always open the annual ABTO Bulk Terminal conference with a strategic look at the markets that drive everything. Like every other area of trade activity, the past two years have been hugely impacted by covid-19. We will cover both the short term and potential continuing effects of the pandemic on bulk markets.

Similarly, operations have been hit hard. The operations session on day two will consider the ongoing impact of covid-19 on operations as well as ways to improve efficiency and the importance of rail and hinterland connectivity. It is encouraging that despite current problems new projects are being developed and our second day will feature a case study on the Teesworks development.

Day three will consider how digitalisation and artificial intelligence can improve operations and the degree to which the pandemic has speeded up their adoption – together with the need to improve cyber security.

Improving the environmental impact of bulk terminals has had a high priority in all our previous conferences. This year will be no exception. Presentations on day four will look at ways to achieve reductions for all types of emissions and how terminal developments can proceed be achieved at the same time protecting the environment.

Our final session on day five looks at the perennial issues of risk and safety across the board. In particular two explosions last year – in Tilbury and Beirut – have highlighted the dangers.

With operator CASE STUDIES, and a panel of EXPERT SPEAKERS providing insight, advice, and solutions, Bulk Terminals 2021 Riga is the only event all those involved in the transportation, storage and handling of bulk commodities need to attend. We are looking forward to meeting you all online in October.

Simon Gutteridge, Chief Executive, and the ABTO Team

KEY TOPICS INCLUDE

- Prospects for the dry bulk market in 2021 and beyond
- Future opportunities
- The importance of good hinterland connectivity
- Loading systems compared
- Understanding the true total cost of equipment ownership
- Will covid speed up then adoption of digitalisation
- Port based measures for reducing emissions
- Dangers from explosive atmospheres

WHY ATTEND?

- Understand the challenges the bulk terminals industry faces
- Learn from the experts
- Appreciate the needs of your customers
- Join the discussion with industry peers, consultants and investors
- Discover how technology suppliers can improve your compliance and efficiency



WHO SHOULD ATTEND?

BULK TERMINALS 2021 RIGA is the essential event for operational and technical directors, managers, business development and analysts from:

- Bulk terminal operators
- Port authorities
- Mining companies, commodity producers and traders
- Shippers
- Ship owners, operators, charterers, managers and barge companies
- Logistics, brokers and forwarders
- Materials handling engineers
- Equipment and service providers
- Government and regulators
- Terminal developers and EPC contractors
- Ports and construction consultants
- Finance
- Insurance and P&I
- Lawyers

SPONSORSHIP OPPORTUNITIES

BE INVOLVED AS A PARTNER

Attending this event as a partner will give you the opportunity to showcase your technologies, services, solutions and products to some of the most respected leaders in the bulk terminals industry. It's the ideal way to enhance your company profile and communicate effectively with your target audience.

BENEFITS OF SPONSORING

- Increase awareness of your product or service
- Showcase your product or service to potential buyers
- Benefit from greater market exposure to key purchasing influencers

For more information please call **+33 (0)321 47 72 19** or
events@bulkterminals.org

**FREE to
ATTEND**
Register now

PLEASE CLICK **HERE** TO REGISTER NOW FOR YOUR **FREE** PLACE AT

BULK TERMINALS 2021 RIGA

"I think you cover most if not all the relevant topics that need discussing and would not add anything to them. As far as I'm concerned you're doing an excellent job"

Stewart Boyle, Sales Manager Maritime Cranes & Port Equipment, Liebherr

"Great conference, good programme ... Looking forward to the next event"

Fergal Buttimer, CEO, Buttimer Engineering



CONFERENCE CHAIRMAN

Professor Mike Bradley BSc Hons, PhD, Director, The Wolfson Centre for Bulk Solids Handling Technology, University of Greenwich; Chairman, Solids Handling & Processing Association and ABTO Members' Advisory Panel

DAY ONE – MONDAY 18 OCTOBER

Opening welcome addresses

MARKETS AND OPPORTUNITIES

Keynote introduction

Peter Sand, Chief Shipping Analyst, BIMCO

Short term prospects in the post-covid world

Rahul Sharan, Lead Research Analyst Dry Bulk, Drewry Shipping Consultants

Commercial break

The future outlook

Basil M Karatzas FICS, ASA, CEO, Karatzas Marine Advisors & Co

Transactions in bulk terminals – opportunities in Europe and beyond

Anthony van der Hoest, Director Commerce, MTBS

Panel discussion and questions

DAY TWO – TUESDAY 19 OCTOBER

OPERATIONS, IMPACT OF COVID AND NEW PROJECTS

Ongoing impact of covid-19 on operational practice and efficiency

Frank Robertson, Vice President Operations, Logistec

Hinterland connectivity – the importance of rail connectivity to port operations

Gundars Ābols, Latvian Railway Expert, Latvijas Dzelzceļš

Issues with handling biomass – handling technologies and choosing the right system

Axel Dahl, Sales Manager, Europe, Bruks Siwertell AB

Commercial break

Rail mounted and mobile loading systems – timings and efficiencies compared

Lev Evangulov, Senior Proposals Engineer, SAMSON Materials Handling

CASE STUDY: Teesworks

Garry O'Malley, Operations Director, Teesworks and Chairman, Technical Committee, ABTO

Panel discussion and questions

"It was certainly a very good experience for me to be part of the ABTO conference... and believe me it exceeded all my expectations"

Michael Gubbins, Vice President, CODELCO – Corporación Nacional del Cobre de Chile

"The sessions were very pertinent to our business and the subject matter wide ranging... which for a Bulk Terminal operator with multiple cargoes was very informative to me. I would certainly recommend... and plan to ensure Solent Stevedores attend future events"

Ian Jacobs, Chief Operating Officer, Solent Stevedores

DAY THREE – WEDNESDAY 20 OCTOBER

OPERATIONS, IMPACT OF COVID AND NEW PROJECTS CONTINUED

Understanding the total cost of ownership

Professor Mike Bradley

DIGITALISATION AND ARTIFICIAL INTELLIGENCE

Strategic drivers for the electronic exchange of information in ports

Richard Morton, Secretary General International Port Community Systems Association (IPCSEA)

CASE STUDY: Digital solutions implemented in the Riga Universal Terminal

Janis Kasalis, CEO, Riga Universal Terminal and Raitis Tukans, Head of Business Support, Freeport of Riga Authority

Commercial break

Port Call Optimisation and how covid-19 will affect future operations and speed the adoption of digitalisation

Captain Ben van Scherpenzeel, Chairman, International Task Force Port Call Optimization

Cyber security

David Nordell, Maritime Security Expert and Director, Synapse Cyber Strategy

Panel discussion and questions

DAY FOUR THURSDAY 21 OCTOBER

ENVIRONMENTAL PROTECTION

Reducing shipping greenhouse gas emissions in ports

Speaker to be confirmed

Ensuring efficient, seamless, dust free and sustainable operations

Lodovico Bernardi, Sales Director Asia Pacific, Bedeschi SpA

Commercial break

Electrification – an immediate and major reducer of emissions

Justin Leonard, Director, igus UK

Achieving port development with environmental protection

Speaker to be confirmed

Panel discussion and questions

“The programme gave me a good insight into our terminal customers’ needs. We will be back.”

Mark Smith, Projects and Installations Manager, igus

DAY FIVE FRIDAY 22 OCTOBER

SAFETY AND RISK

Session chairman’s introduction

Richard Steele, Head of ICHCA International

Risk Issues

Speaker from the TT Club

Controlling exposure to substances hazardous to health

Speaker to be confirmed

Commercial break

Explosive atmospheres

Professor Mike Bradley

Panel discussion and questions

CONFERENCE CHAIRMAN’S CLOSING REMARKS

FREE to ATTEND
Register now



ABTO COURSES AND TRAINING 2021-2022

A key feature of ABTO's Mission is developing training schemes and educational seminars to facilitate advancement and best practice.



UNDERSTANDING THE TOTAL COST OF OWNERSHIP

How to avoid future problems and buy bulk solids handling equipment intelligently

NEW SHORT COURSE ONLINE

23-24 NOVEMBER 2021

All too often the operational requirements of the equipment to be supplied to bulk terminals is not properly understood by either the buyers or the sellers. Purchase decisions purely based on price or a lack of knowledge of the characteristics of the material to be handled – or frequently both – will fail to understand the true cost of a bulk solids handling system to a business in terms of down-time; energy; maintenance and manning.

The **OBJECTIVE OF THE COURSE** is to raise awareness amongst bulk terminal buyers of the need to behave in a better-informed way and equipment suppliers to understand the operational needs of the equipment they are supplying.

The course will be delivered through **EXPERT PRESENTATIONS, CASE STUDIES** and **GROUP WORKING** facilitated by The Wolfson Centre for Bulk Solids Handling Technology and the Solids Handling & Processing Association (SHAPA).

For further details please click **HERE** or contact **Simon Gutteridge** events@bulkterminals.org +33 (0)3 21 47 72 19

Please click **HERE** to register



BIOMASS OPERATIONS AND HANDLING TECHNOLOGIES

SHORT COURSE – ONLINE

21 – 25 FEBRUARY 2022

With thanks to BRUKS Siwertell for the use of their image.

Held in collaboration with The Wolfson Centre, this course has been designed to help delegates identify and resolve common problems when handling the various biomass materials.

For further details including fees, registration and discounts for ABTO members please click **HERE** or contact either

Simon Gutteridge events@bulkterminals.org +33 (0)3 21 47 72 19 or

Caroline Chapman wolfson-enquiries@gre.ac.uk +44 (0)20 8331 8646





PORT AND TERMINAL OPERATIONS FOR BULK CARGOES ONLINE DELIVERY

14 - 17 MARCH 2022

Held again in March last year in collaboration with The Wolfson Centre, this popular **ONLINE SHORT COURSE** is ideal for anyone with responsibility for the safe handling and storage of bulk cargoes. The course has been subsequently repeated online several times.

For further details, fees, registration and discounts for ABTO members please click **HERE** or contact either
Simon Gutteridge events@bulkterminals.org +33 (0)3 21 47 72 19 or
Caroline Chapman wolfson-enquiries@gre.ac.uk +44 (0)20 8331 8646

"I consider this course has been a very useful to approach a number of questions about bulk cargoes. The variety of subjects covered was high, from port equipment to the unloading and loading of ships, the various forms of storage, and the risks of fire and explosion."
Duarte Bastos, Terminal Manager, SILOPOR - Empresa de Silos Portuários, SA

With thanks to IMechE for their support of these courses



Institution of
**MECHANICAL
ENGINEERS**

Other Short Courses offered by The Wolfson Centre for Bulk Solids Handling Technology

The other short courses that The Wolfson Centre run will also be offered online for the foreseeable future. Particularly those dealing with the pneumatic conveying of bulk solids will be of interest to many in the bulk terminals community.

ABTO members have been kindly offered a discount on fees for this and The Wolfson Centre's other short courses.

Please click **HERE** or contact **Caroline Chapman** wolfson-enquiries@gre.ac.uk
+44 (0)20 8331 8646 for further details.



**FOR MORE DETAILS OF COURSES AND TRAINING, VISIT:
BULKTERMINALS.ORG/EVENTS/COURSES-AND-TRAINING**

